

### **BEYOND BULLS & BEARS**

#### **EQUITY**

# Don't Let Home Country Bias Limit Your Investment Potential

April 18, 2019



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It's easy for investors to fall into what is known as "home country bias," looking only within their own country's borders for opportunities. That isn't the case with Franklin Equity Group Portfolio Manager Don Huber—who is always searching the globe for quality growth opportunities. He says investors may be missing the boat if they don't expand their opportunity set beyond their shores.

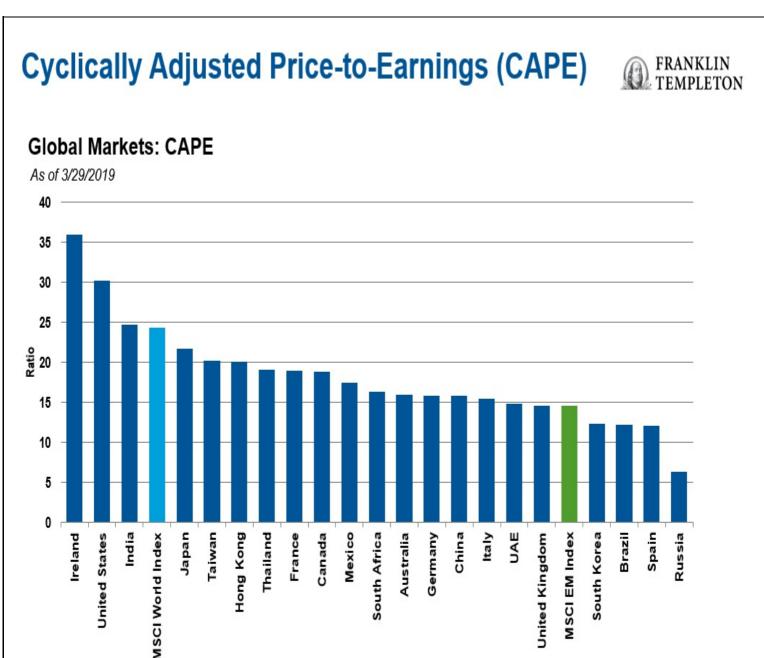
# Why International Equities? Four Reasons

I think there are a few things beginning to align that could lead international equities to outperform US equities.

One is that that we just passed the one-year anniversary of President Trump's US stimulus package, which included tax cuts and some deregulation. The impact of that stimulus is now wearing off.

Second, trade negotiations between the United States and China remain uncertain, which could conceivably affect US-Europe trade relations, too. While US equities enjoyed a strong first-quarter performance, trade-related setbacks have certainly had a negative impact on sentiment for US equities at various points over the last year or so—and could again.

And third, international equities are generally less expensive than US equities. I think that valuation disparity is likely to be in many investors' minds (or perhaps should be) as they're making asset allocation decisions going forward.



Not inflation adjusted, in US dollars. The price-earnings (P/E) ratio is a valuation multiple defined as market price per share divided by annual earnings per share (EPS).

Calculations by Franklin Templeton's Global Research Library with data sourced from FactSet, MSCI. The MSCI Emerging Markets (EM) Index captures large- and mid-cap representation across 24 emerging-market countries. The MSCI World Index captures large- and mid-cap performance across 23 developed markets. Indexes are unmanaged and one cannot directly invest in them. They do not include fees, expenses or sales charges. MSCI makes no warranties and shall have no liability with respect to any MSCI data reproduced herein. No further redistribution or use is permitted. This report is not prepared or endorsed by MSCI. Important data provider notices and terms available at <a href="https://www.franklintempletondatasources.com">www.franklintempletondatasources.com</a>.

Lastly, the strength of the US dollar has been a headwind for US investors investing offshore over the last few years. Rising interest rates typically support a strong dollar, and we saw the US Federal Reserve (Fed) tighten rates nine times from 2015-2018.

However, this year the Fed has indicated it will pause, so we may see that headwind either abate or become a tailwind for US investors' returns from markets outside the United States.

### **Growth, Quality and Valuation**

Our team looks for companies that demonstrate growth and quality, and are trading at what we view as a reasonable valuation. Those three elements tend to lead us to companies with sustainable business models that we think we can own for several years. That includes emerging-market companies.

Emerging markets represent a substantial portion of global stock market capitalization, so we think not including emerging markets means missing a large opportunity set.

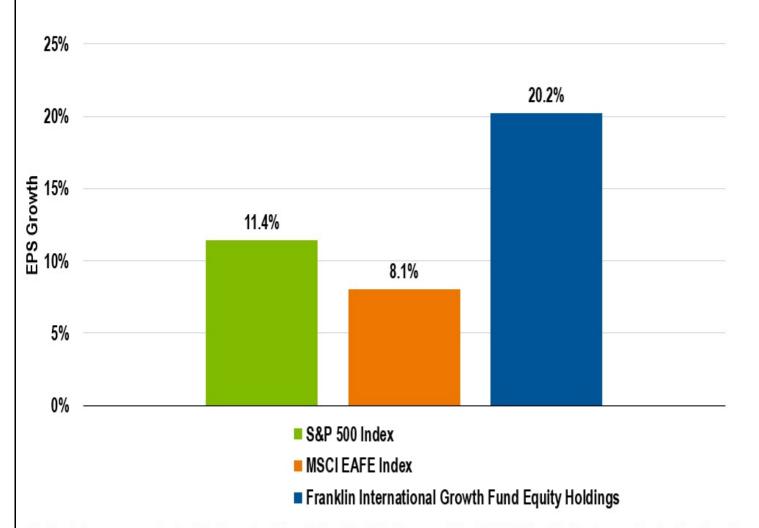
Moreover, while US corporate earnings appear likely to grow faster than corporate earnings in developed international markets over the medium term, we believe that through fundamental research investors can uncover companies growing much faster than the average. (See chart below)

# **There is Growth Overseas**



# Estimated 3-5 Year Earnings Per Share (EPS) Growth

As of March 29, 2019



For illustrative purposes only. Franklin International Growth Fund Equity holdings as of March 29, 20019; subject to change without notice. There is no assurance that any projection, estimate or forecast will be realized.

Source: FactSet. Data as of March 29, 2019. Indexes are unmanaged and one cannot directly invest in them. They do not include fees, expenses or sales charges.

## **New Technological Innovations Create Opportunities**

The automobile industry is one area where we are finding interesting growth opportunities. Think of the trend of increased electrification of cars as we begin to transition away from internal combustion engines, to hybrid and eventually fully electric cars. Think about the electrical complexity of an automobile, the need for sophisticated battery materials to power that and the need for semiconductors to control the increased number of electronic components and sensors.

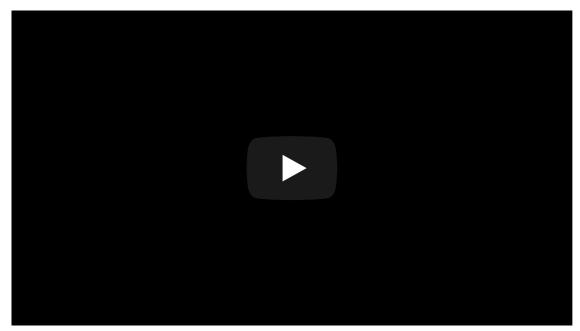
Another aspect of the automotive industry we're excited about is fully autonomous driving. But you don't need to wait for fully autonomous vehicles to become ubiquitous to recognize the number of steps that are needed to reach that end goal.

The number and types of active safety features on cars are increasing. Standard equipment on automobiles—things like lane-change warning signals, adaptive cruise control, emergency braking when you're backing up—are features that are here today. And the companies that supply those components are benefiting.

Another area where we continue to see potential opportunity is e-commerce. Clearly, the penetration of e-commerce relative to brick-and-mortar retailing continues to increase across the globe.

There are parts of the world where that penetration is at much lower levels and e-commerce is a much younger phenomenon than in the United States. And, in some emerging markets where no existing brick-and-mortar infrastructure was ever in place—think banking for example—it can be relatively inexpensive and quick for businesses and consumers in these countries to adopt and use these new technologies exclusively.

Here's a video on home country bias to help bring the point home about investing globally.



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### What Are the Risks?

### **Franklin International Growth Fund**

**All investments involve risks, including possible loss of principal**. Stock prices fluctuate, sometimes rapidly and dramatically, due to factors affecting individual companies, particular industries or sectors, or general market conditions. Special risks are associated with foreign investing, including currency fluctuations, economic instability and political developments. Investments in emerging markets involve heightened risks related to the same factors, in addition to those associated with these markets' smaller size and lesser liquidity. These and other risk considerations are discussed in the fund's prospectus.

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