BEYOND BULLS & BEARS

MULTI-ASSET

Lessons Learned from the Global Financial Crisis

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It's been roughly 10 years since the 2007–2009 Global Financial Crisis began to unfold. It left lasting scars on the global economy and left many investors deeply wounded, too. Here, Tony Coffey, senior vice president and portfolio manager, Franklin Templeton Multi-Asset Solutions, explains why investors who sold everything in a panic probably bore the worst scars. He believes a healthier approach is to stick with a diversified mix of stocks and bonds and ride out the market turmoil, while rebalancing regularly.

Ten years ago, the world was standing on the brink of the Global Financial Crisis. US stocks, as measured by the S&P 500 Index, hit record highs in October 2007 before falling by more than 50% over the next 17 months. $\frac{1}{2}$

Most investors experienced some financial pain during that time, but some fled both stocks and bonds and went entirely into cash because they couldn't stand watching their investments plummet. Unfortunately, many of those investors made the wrong move at the wrong time—selling near the market bottom and missing out on the rebound that occurred in 2009.

These days, there is no shortage of market commentators suggesting that investors should sell stocks and bonds before another possible market crash. And some investors may listen to their advice, believing they can reach their investment goals by buying and selling stocks and bonds at exactly the right time.

We believe it's difficult for any investor to time the market. We prefer to take a more disciplined approach to investing by sticking with a set mix of global stocks and bonds, rebalancing from quarter to quarter, regardless of market conditions.

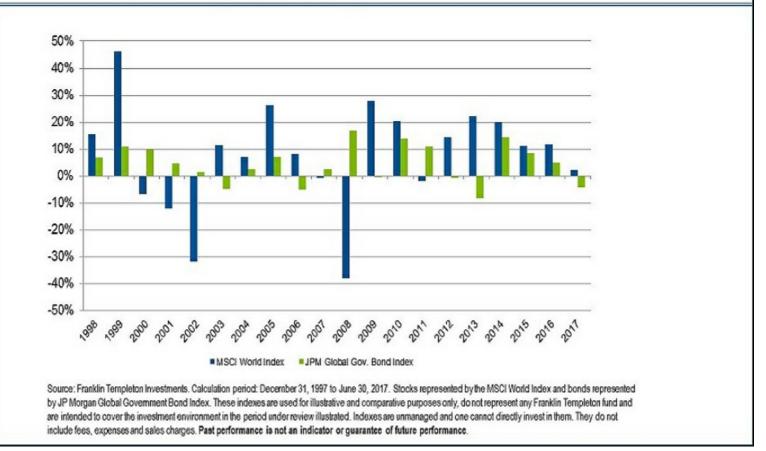
Building a Diversified Portfolio

To build a diversified portfolio, an investor generally would select a mix of global stocks and bonds based on his or her individual goals, risk tolerance and investment timeline. The chart below highlights how those broad asset classes have moved in different directions over the past 20 years.

Global Stocks vs Global Bonds

Over the last 20 years until June 30, 2017





With that in mind, we believe it's important to find stocks and bonds that historically haven't moved in the same direction at the same time, e.g., non-correlated. That way, one's overall portfolio has the potential to grow, even if some of the investments in it are declining.

On the equity side, we emphasize selecting investments across:

- the market capitalization spectrum (small-cap stocks tend to have greater risk-return profiles than larger, more established companies);
- industries (cyclical industries can be more sensitive during downturns than non-cyclical industries); and
- geographic regions (emerging market stocks can offer more growth potential and greater volatility, compared to those in more developed economies).

When it comes to fixed income, we believe it makes sense to have some exposure to global bonds, and diversify outside of one's home country. In addition, global bonds don't tend to move in the same direction as stocks, particularly during periods of uncertainty. Although past performance is no guarantee of future performance, global bonds rose 10.9% in 2008 and outperformed equities broadly that year.³

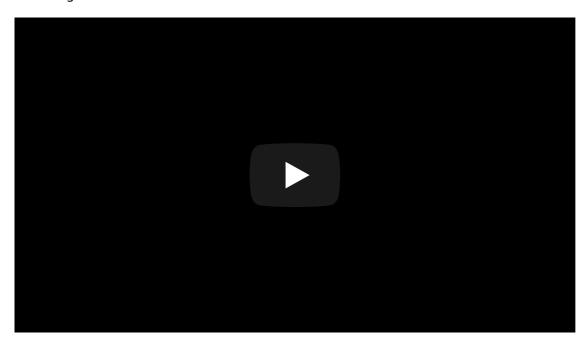
Maintaining a Diversified Portfolio with Quarterly Rebalancing

Investments can fluctuate from season to season and during periods of market turmoil. That's why we monitor our portfolios regularly, and typically rebalance our stock and bond holdings four times a year to return those positions to our targeted mix. When rebalancing, we combine the expertise of multiple portfolio managers, each with their unique investment style. We believe this strategy can reduce portfolio volatility over the long term, compared to less frequent rebalancing.

That being said, some investors may feel they are missing out on potential returns when stocks or bonds rise above their set allocation levels during bull markets and their strategy calls for paring them back by rebalancing. During those times, we believe it's important to remember that investing isn't purely about returns; it's also important to maintain a portfolio with the appropriate risk level for one's long-term investment goals—not putting too many eggs in one basket, so to speak. Here is where a financial advisor can help to take the emotion out of investment decision making, and help an investor stick to their plan.

Most importantly, we believe a disciplined investment process takes the emotional element out of investing. In our view, that can lead to a better outcome than simply following the crowd and selling indiscriminately during times of crisis.

Here's a fun <u>behavioral finance video</u> on the concept of "herding" that explains in a more colorful way why following the crowd can be a bad idea.



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What Are the Risks?

All investments involve risks, including possible loss of principal. Stock prices fluctuate, sometimes rapidly and dramatically, due to factors affecting individual companies, particular industries or sectors, or general market conditions. Bond prices generally move in the opposite direction of interest rates. Thus, as prices of bonds in an investment portfolio adjust to a rise in interest rates, the value of a portfolio may decline. Investments in foreign securities involve special risks including currency fluctuations, economic instability and political developments.

- <u>1.</u> Source: S&P Dow Jones Indices. Indexes are unmanaged and one cannot directly invest in them. They do not include fees, expenses or sales charges. Past performance is not an indicator or guarantee of future performance. Additional data provider information available at www.franklintempletondatasources.com.
- 2. Diversification does not guarantee profits or protect against risk of loss.
- <u>3.</u> Global bonds represented by the Citigroup World Government Bond Index. Global stocks represented by the MSCI World Index. Indexes are unmanaged and one cannot invest directly in them. They do not include fees, expenses or sales charges. Past performance is not an indicator or guarantee of future performance.